

**Southern Oregon Wine
Marketing & Sales Conference**
June 12, 2012



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The Barbara DeForest Agency of American Family delivers superior service for local businesses and individuals in the Southern Oregon area. Barb and her team formulate and tailor specific products to meet the needs of your Vineyard or Winery, along with other business objectives, such as buy-sell agreements and excess liability coverage's. Let Barb and her team help protect what you are most passionate about.

Protecting your passion is our business at the Barbara DeForest Agency at 980 N Phoenix Road, Ste 102, Medford, Oregon. Visit us at www.barbaradeforestAgency.com or call 541-773-2588



BBG Marketing, under the direction of owner, Dick Baltus is a full-service marketing and advertising agency offering marketing, graphic design and web development to clients throughout Oregon.

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CCL Label / Wine Group / Portland is a leader in high-quality pressure-sensitive wine label printing. We recognize that each design is unique and it's our mission to partner with our clients in order to produce the highest quality labels possible. Our state-of-the-art presses have foil, emboss and screen decorating capabilities, allowing us to print even the most complex labels on any paper. We are strong believers in the community and are annual sponsors of Salud! We are committed to both quality printing and service and look forward to long-term partnerships with our winery friends. Conveniently located in Northwest Portland, we would welcome the opportunity to talk to you soon about your label needs.

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Hawkins & Company PR, LLC
PUBLIC RELATIONS & MARKETING COMMUNICATIONS

Hawkins & Company PR, LLC is an aggressive, full-service public relations consultancy specializing in B2B marketing and corporate communications. The firm is dedicated to helping companies effectively market their goods and services, build their reputation, and communicate with important external and internal audiences. Based in Ashland, Oregon, the firm serves a variety of corporate and related clients throughout the Pacific Northwest, North America and worldwide.

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